



**Alabama Port Authority**  
***Amendment to RFP – Federal Lobbying Services***

**Project Name**        *Federal Lobbying Services*  
**Task No.**            Amendment No. 1  
**To:**                    Prospective Offerors  
**Date:**                September 3, 2026

The following addresses questions received from prospective Offerors regarding this RFP. Per APA policy, written amendments addressing questions of a substantive nature are distributed to all responding firms. The solicitation is hereby supplemented as follows:

| # | Question                                                                                                                                                                                                                   | APA Response                                                           |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| 1 | How many current and former references should we submit?                                                                                                                                                                   | Minimum of 3                                                           |
| 2 | Please provide the requested State of Alabama Disclosure Statement                                                                                                                                                         | Will forward via email.                                                |
| 3 | Please clarify what is meant by “level of senior representation to be provided, including for meetings involving APA leadership and Board members.” Does this relate to the seniority of the members of our proposed team? | Yes, this relates to the seniority of the proposed team.               |
| 4 | Would it be preferable to fill out a Relevant Experience Form for each member of the proposed team?                                                                                                                        | Yes                                                                    |
| 5 | Please clarify where you would prefer for the Respondent to sign this document.                                                                                                                                            | Form updated to include a signature block.                             |
| 6 | For Item H, would you prefer for the Respondent to dictate their response under the chart included in this attachment or in a separate document?                                                                           | Under the chart, please.                                               |
| 7 | Do we need to sign and return this attachment?                                                                                                                                                                             | Yes, please sign page 31 and include it in volume II of your proposal. |

|   |                                                                                                                             |
|---|-----------------------------------------------------------------------------------------------------------------------------|
| 8 | Page 28 has been updated to include section 14, APA Provision for Changes – Fixed Price Services/Supply Contract Agreement. |
|---|-----------------------------------------------------------------------------------------------------------------------------|

***NOTE: All other terms and conditions of this RFP remain unchanged.***

E-mail your proposal to: [procurementandcontracting@alports.com](mailto:procurementandcontracting@alports.com)